



ALABAMA CHAPTER

ABC OF ALABAMA

MEMBERSHIP VALUE KIT

DEDICATED TO SERVING
CONSTRUCTION PROFESSIONALS
WITHIN THE
STATE OF ALABAMA

1830 28TH AVENUE SOUTH
BIRMINGHAM, ALABAMA 35209
205.870.9768

ABC-ALABAMA.ORG

ABOUT

founded on the merit shop philosophy

ABC OF ALABAMA
REPRESENTS MORE
THAN **600 MEMBERS**
ACROSS ALABAMA'S
67 COUNTIES

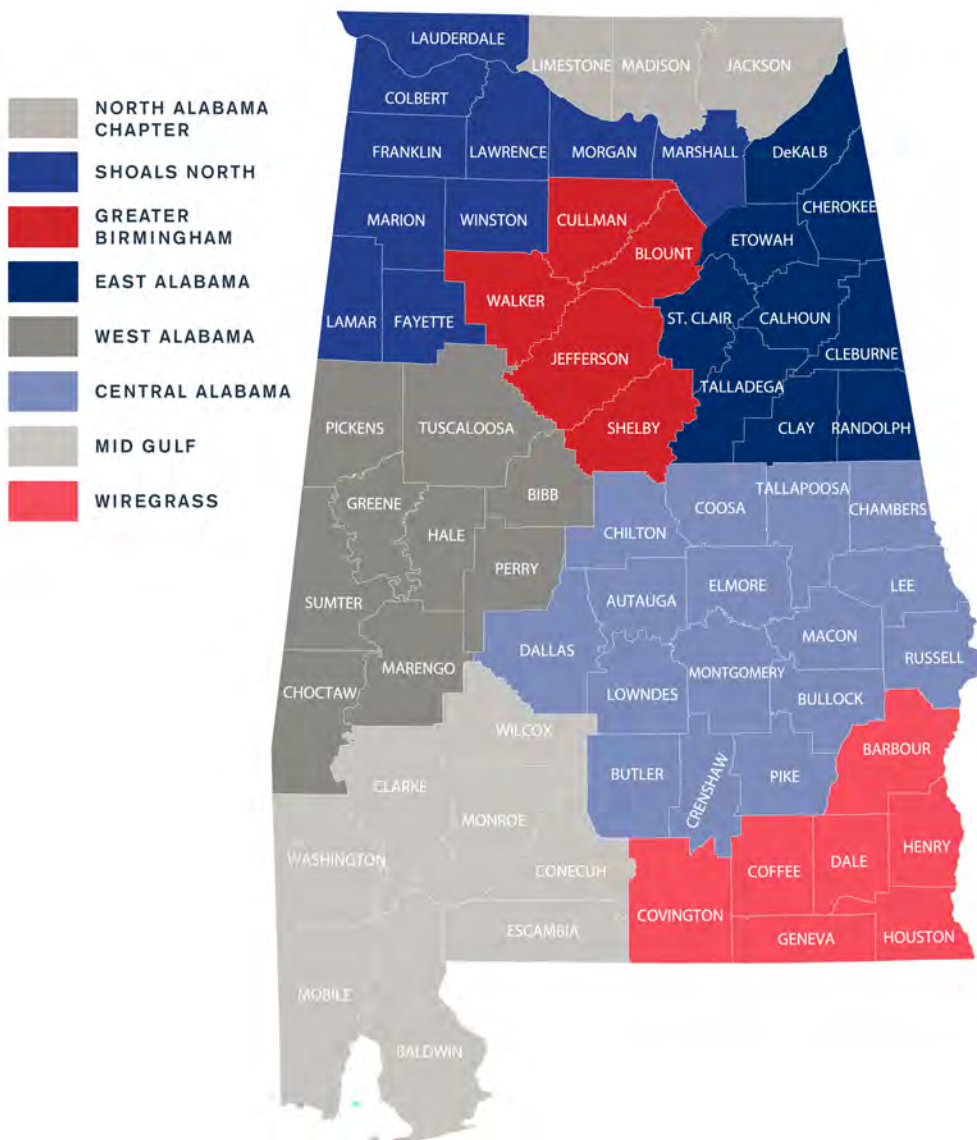
MISSION

to promote free enterprise

BY ADVANCING THE
MERIT SHOP PHILOSOPHY
IN THE CONSTRUCTION
INDUSTRY THROUGH
EDUCATION, ADVOCACY AND
BUSINESS SERVICES

ABC OF ALABAMA DISTRICT MAP

*representing more than 600 members
across Alabama's 67 counties*



WHY JOIN ABC OF ALABAMA?

ABC is founded on the merit shop philosophy and promotes and defends free enterprise. ABC helps its members develop people, win work and deliver that work safely, ethically and profitably for the betterment of the communities in which ABC and its members work. From best-in-class safety programs to discounts with leading vendors, ABC has the solutions for merit-shop companies nationwide.

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**JOIN A NETWORK OF
COMPANIES STRIVING TO BE
THE BEST THE CONSTRUCTION
INDUSTRY HAS TO OFFER**

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POLITICS AND POLICY

ABC actively works with all levels of government to represent members interests and the merit shop construction industry. Fortune Magazine has recognized ABC's efforts in Washington, D.C., by naming the association one of the "most influential organizations in the United States."

BUSINESS AND DEVELOPMENT

Growing your company has never been easier. From business leads and construction referrals to green building initiatives and award programs, ABC offers tools to help its members develop business opportunities and promote company achievements and capabilities to potential clients.

INDUSTRY PUBLICATIONS AND COMMUNICATIONS

ABC provides a wealth of resource to assist contractors in staying current with the industry-related information they need to make informed business decisions. In addition, ABC provides communications leadership and support by working closely with the news media to communicate the industry's position to policy makers, owners, educators and the public on a wide range of public policy issues.

STUDENT OUTREACH

ABC actively promotes construction as a top career choice for high school and college students. ABC chapters and members partner with schools, meet with students and instructors and hold special events to promote careers in construction.

SAFETY PROGRAMS

ABC’s safety programs and products help members maintain safer and more productive jobsites, one of the construction industry’s most critical needs. In addition to training resources, ABC provides members with the Safety Training and Evaluation Process (STEP) guide, the industry-leading safety evaluation program.

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**ONE OF THE “MOST
INFLUENTIAL ORGANIZATIONS
IN THE UNITED STATES.”**

FORTUNE MAGAZINE

.....

EDUCATION AND TRAINING

ABC is a leader in apprenticeship and craft training for merit shop contractors. Through its chapters, ABC delivers programs that equip craft professionals with the knowledge and skills they need to improve their productivity and safety, and advance their careers. The delivery of services and programs varies by region.

INSURANCE PROGRAMS

The ABC Merit Choice insurance program encompasses both an insurance agency and an association-based insurance trust. Members who choose ABC as their insurance provider receive outstanding support and value-added services. ABC Merit Choice exclusively serves members with insurance and fringe benefit solutions that are objective and resource-based. These solutions include benefit programs, incentive-based programs, health and welfare programs and related services. Member companies rely on ABC to administer programs that help them attract and retain employees, so their companies can enjoy continued growth and profitability.

MEMBERSHIP DISCOUNTS

ABC members can take advantage of exclusive savings on business-to-business services offered through ABC's discount programs. Employees of member companies can also take advantage of discounts for personal use.

EMPLOYEE DISCOUNTS



BUSINESS DISCOUNTS



READY TO JOIN? |

2018 ABC BOARD OF DIRECTORS

After becoming an ABC of Alabama member, joining a committee is a great way to forge new relationships with fellow members, influence the chapter's mission and goals and develop new skills. Below is a listing of ABC committees members can consider joining:

EXECUTIVE COMMITTEE

Chairman – Allen Harris
Bailey-Harris Construction
1st Vice Chairman – Buddy Stewart
Ivey Mechanical Company
2nd Vice Chairman – John Baker
Thompson Engineering
Secretary – Deepa Bhate
Building & Earth Sciences
Treasurer – John Windle
Ard Contracting, Inc.
Past Chairman – David Pugh
Bradley

2018 BOARD OF DIRECTORS

Andrew Acker – *Acker Electric*
Brent Arnold – *Auburn Electrical*
Beau Baggett – *Rob't J. Baggett*
Ry Bailey – *Brawco, Inc.*
Craig Beatty – *C.S. Beatty Construction*
Win Bishop – *LBYD, Inc.*
Joel Blackstock – *Williams Blackstock Architects*
Leland Busby – *ElDeCo, Inc.*
Brad Condray – *H & M Mechanical*
Jim Cooper – *Cooper Construction*
Al Crosby – *Crosby Electric*
Daniel Dillon – *Rives Construction*
Robert Drew – *McGriff Seibels & Williams*
Evans Dunn – *Dunn Construction*
Craig Fravert – *Fravert Services*
Jay Grubbs – *Ra-Lin*
Ed Hauser – *Brasfield & Gorrie*

Central AL Advisor – Pete Taylor
Standard Roofing of Montgomery
Mid Gulf Advisor – Bill Davis
Rogers & Willard
West AL Advisor – Tim Harrison
Harrison Construction
East AL Advisor – Jason Goodgame
Goodgame Company
Shoals/North Advisor – Joe Moon
Moon Construction Services
Greater Birmingham Advisor – Mark Mattox
Robins & Morton

Tim Hightower – *Southern Carpet, Hardwood & Tile*
Robert Joiner – *Joiner Fire Sprinkler*
Douglas Lee – *Brasfield & Gorrie*
Tim Leopard – *Univ. of Alabama*
Lucy Thompson Marsh – *Thompson Tractor*
Allen McCain – *Bright Future Electric*
Chris McGregor – *Marathon Electrical Contractors*
Joe Meads – *Sain Associates*
Daniel Murray – *Murray Building Company*
Ben Patrick – *BL Harbert International*
Kirk Patterson – *Patco Electrical Contractors*
Gary Phillips – *Premier Service Company*
Oscar Price – *Wallace Jordan Ratliff & Brandt*
Luke Remmert – *Remmert & Company*
Richard Riley – *Simpson Plastering*
Robin Savage – *Robins & Morton*
Stephen Strickland – *Caddell Construction*
Matt Thompson – *BL Harbert International*
Will Watson – *Hoar Construction, LLC*
Jonathan Watts – *Selective Masonry, Inc.*
Billy Williams – *JESCO, Inc.*

2018 ABC LIST OF COMMITTEES

Workforce

To ensure that all workforce development efforts in our State are effectively communicating working toward one common goal and that is addressing the workforce shortage in our industry

Government Affairs/Legislative

(State & Federal)

To monitor legislative activity on a Federal, State and Local levels and make recommendations to the Board of Directors on the Associations position on legislation. The committee will also make recommendations to the Board regarding any legislation the association may entertain introducing

Membership

(Marketing/Communications/Networking)

To ensure the Association reaches its membership and retention goals while offering networking opportunities to foster business development and relationship building among the membership

Safety

To provide the membership with tools and resources needed to ensure that above all else life safety in our industry comes first

Trade Partners

To provide a conduit that fosters collaboration and teamwork among ALL sectors of our industry for a common good

PAC

Directly responsible for all PAC contributions to any elected officials through ABC MERIT PAC and to make recommendations to the Board of Directors for any candidate endorsements.

Past Presidents Council

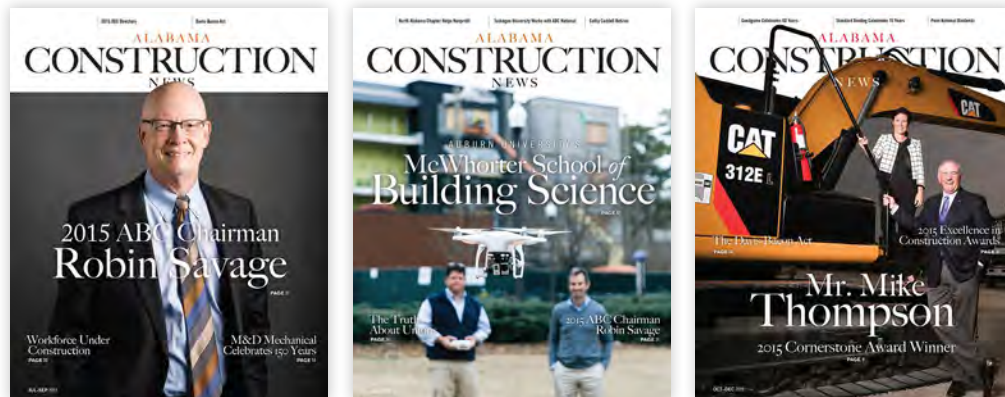
Utilize the experience of past leaders of the association to guide and advise Staff and Board of Directors on issue brought before them

ALABAMA CONSTRUCTION NEWS

MEMBERS RECEIVE

A COMPLIMENTARY SUBSCRIPTION TO ALABAMA CONSTRUCTION NEWS

*a quarterly magazine published by ABC of Alabama and the
only statewide construction trade publication in the state.*



ALABAMA CONSTRUCTION NEWS boasts a readership of more than 20,000 throughout Alabama and the Southeast. The publication covers a wide range of issues, both on the local and national level, that are important to not only our members but also the industry in general. In each issue, you'll find relevant articles on topics like workforce development, government affairs, technology, safety, legal and best practices. In addition, readers receive pertinent information about current events that affect the industry, as well as get to know many of the industry's leading trend-setters. Alabama Construction News also focuses on promoting the work and achievement of our members, which include some of the largest construction companies in the United States.

READY TO JOIN? |

ASSOCIATED BUILDERS & CONTRACTORS

APPLICATION FOR MEMBERSHIP

Tell us more about you

AREAS OF INTEREST

- Legislative (State & Federal)
- Safety
- Flooring Council
- Gen/Sub
- Workforce Development
- Young Professionals
- Student Chapters

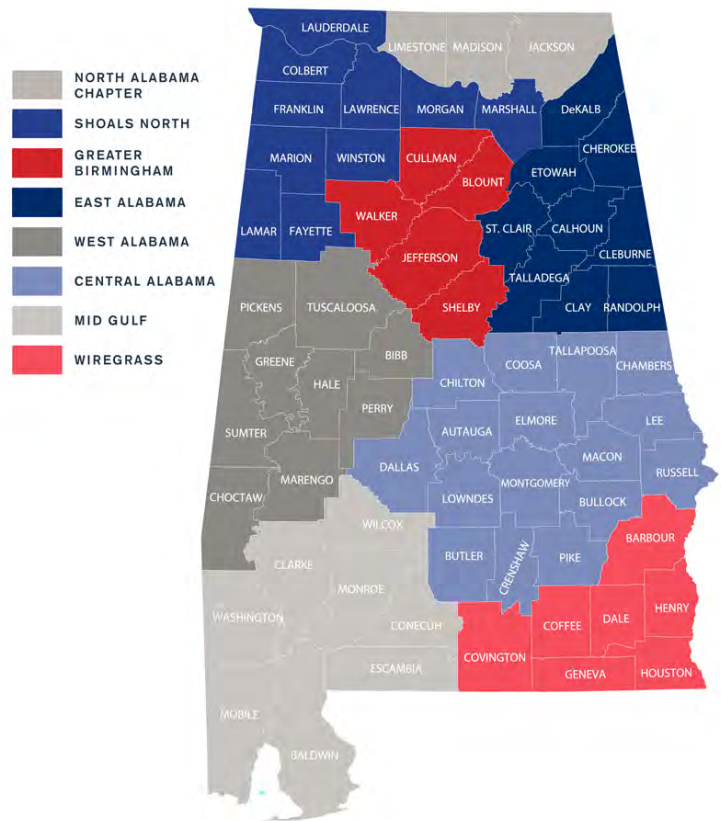
Please choose which areas you would like to receive information on regarding upcoming events as they become available.

- Mid Gulf
- West Alabama
- East Alabama
- Central Alabama
- Wiregrass
- Shoals/North
- Greater Birmingham

EVENTS

Please choose which events your company would like to receive information on once they become available.

- After Hours Networking
- Safe Day Awards Competition & Luncheon
- Excellence in Construction Awards Competition & Banquet
- Golf Outing
- Sporting Clay Tournament
- DC Fly In
- Convention
- Emerging Contractors Class
- FLIC 101/102 – Future Leaders in Construction
- Florida CEU Course
- District Luncheons
- Facilities Directors Conference
- OSHA 10 Hour Courses



BUSINESS DESIGNATION

Please choose business designations that apply.

- 8(a) Business Development Program
- DBE – Disadvantaged Business Enterprise
- MBE – Minority Business Enterprise
- MOB – Minority Owned Business
- SDB – Small Disadvantaged Business
- WOB – Woman Owned Business
- WOSB – Woman Owned Small Business
- WBE – Woman Business Enterprise
- VOB – Veteran Owned Business

READY TO JOIN?

ASSOCIATED BUILDERS & CONTRACTORS

APPLICATION FOR MEMBERSHIP

COMPANY INFORMATION

Company Name	Mailing Address		
Website	City	State	Zip Code
Phone Number	Street Address		
Fax Number	City	State	Zip Code
CSI Codes Applicable to Your Company			

YOUR COMPANY REPRESENTATIVES TO ABC

Primary Contact (listed in directory)	Email Address
Training/Human Resources	Email Address
Safety Contact	Email Address
Marketing/Business Development	Email Address
Legislative/Political Interest	Email Address
Chief Project Manager	Email Address
Chief Estimator	Email Address

COMPANY PROFILE *(35 words of less)*

SPONSOR *(Who referred you to ABC?)*

MEMBERSHIP RATES	
Associate	\$1,135
Supplier	\$1,089
Up to \$500K	\$1,105
\$500K-\$1 Million	\$1,644
\$1-\$3 Million	\$2,466
\$3-\$6 Million	\$3,338
\$6-\$10 Million	\$4,283
\$10-\$20 Million	\$5,049
\$20-\$50 Million	\$6,937
\$50-\$100 Million	\$8,218
\$100-\$200 Million	\$9,758
Over \$200 Million	\$15,000

ADDITIONAL CHAPTERS

PAYMENT OPTIONS

Check Credit Card

Credit Card

Card Number

Exp. Date

Code

Signature

**Dues are deductible as a business expense for that amount paid for lobbying expenses. ABC has determined that 28% of your above due is for lobbying and therefore not deductible.*

READY TO JOIN? |

INTERESTED?

**BECOME A
MEMBER**

FOR MORE INFORMATION
AND TO JOIN ABC OF ALABAMA
VISIT OUR WEBSITE

ABC-ALABAMA.ORG